

**STATE OF ILLINOIS  
SECRETARY OF STATE  
SECURITIES DEPARTMENT**

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IN THE MATTER OF: NATIONAL LABOR PLANNING, )  
LTD. And LEONARD FERRARA ) FILE NO. 0500298  
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**TEMPORARY ORDER OF PROHIBITION**

**TO RESPONDENTS:** Leonard Ferrara  
7777 West Lake Street  
Suite 114  
River Forest, IL 60305

National Labor Planning Ltd.  
7777 West Lake Street  
Suite 114  
River Forest, IL 60305

On information and belief, I, Jesse White, Secretary of State for the State of Illinois, through my designated representative, who has been fully advised in the premises by the staff of the Securities Department, Office of the Secretary of State, herein finds:

**BACKGROUND FACTS**

1. Respondent, Leonard Ferrara (hereinafter "Respondent Ferrara", or with Respondents NLP, "Respondents") has a last known address of 7777 West Lake Street, Suite 114, River Forest, IL 60305.
2. At all times relevant to this Temporary Order of Prohibition, Respondent Ferrara was President of Respondent NLP.
3. J.B., at all relevant times, was an Illinois resident.
4. L.G. is, and at all relevant times was, a resident of Illinois.
5. J.J. is, and at all relevant times was, a resident of Illinois.

**Count I: Failure to Disclose Material Facts**

6. On November 27, 2001 Respondents sold to J.B. a judgment note (hereinafter "Judgment Note #1") in the amount of \$10,000.
7. The terms of Judgment Note #1 state that interest payments at 8% are to be made on Judgment Note #1 to J.B. on November 27, 2002, November 27, 2003 and November 27, 2004 and that the principal is due on November 27, 2004.
8. Respondents failed to disclose to J.B. the risks involved in the purchase of Judgment Note #1 that could prevent payment of the stated interest payments and principal.
9. To date, Respondents have failed to make any interest payments or return of principal to J.B. that Respondents owed to her on Judgment Note #1.
10. On July 3, 2002 Respondents sold to J.B. a judgment note (hereinafter "Judgment Note #2") in the amount of \$30,000.
11. The terms of Judgment Note #2 state that interest payments at 8% are to be made on the note to J.B. on July 3, 2003, July 3, 2004, July 3, 2005, July 3, 2006 and July 3, 2007 and that principal is due on July 3, 2007.
12. Respondents failed to disclose to J.B. the risks involved in the purchase of Judgment Note #2 that could prevent payment of the stated interest payments and principal.
13. To date, Respondents have failed to make any interest payments or return of principal to J.B. that Respondents owed to her on Judgment Note #2.
14. Subsequent to the default of payments owed on Judgment Note #1 and Judgment Note #2 to J.B., Respondents offered to sell judgment notes to L.G. and J.J.
15. Respondents sold to L.G. a judgment note (hereinafter "Judgment Note #3") in the amount of \$43,389 on October 3, 2005.
16. Respondents sold to J.J. a judgment note (hereinafter "Judgment Note #4") in the amount of \$12,503 on October 11, 2005.
17. Respondents failed to disclose to L.G. and J.J., at the time of their purchases, that Respondents were at the time in default on Judgment Note #1 and Judgment Note #2.
18. Section 12.F of the Illinois Securities Law of 1953, 815 ILCS 5/1 *et seq.*, ("the Act") provides, *inter alia*, that it shall be a violation of the Act for any person to engage in any transaction, practice or course of business in connection with the

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sale or purchase of securities which works or tends to work a fraud or deceit upon the purchaser or seller thereof.

19. By virtue of the foregoing, Respondents violated Section 12.F of the Act.
20. Section 12.G of the Illinois Securities Law of 1953, 815 ILCS 5/1 *et seq.*, (“the Act”) provides, *inter alia*, that it shall be a violation of the Act for any person to obtain money or property through the sale of securities by means of any untrue statement of a material fact or any omission to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.
21. By virtue of the foregoing, Respondents violated Section 12.G of the Act.
22. Section 11.F(2) of the Illinois Securities Law of 1953, 815 ILCS 5/1 *et seq.*, (“the Act”) provides, *inter alia*, that the Secretary of State may temporarily prohibit or suspend for a maximum period of 90 days, by an order effective immediately, the registration of a salesperson, if the Secretary of State shall in his or her opinion, based on credible evidence, deem it necessary to prevent an imminent violation of this Act or to prevent losses to investors which the Secretary of State reasonably believes will occur as a result of a prior violation of this Act.
23. That based upon the credible evidence available to the Secretary of State, the entry of this Temporary Order is in the public interest and is consistent with the purposes of the Act.

NOW THEREFORE IT IS HEREBY ORDERED THAT: pursuant to the authority granted by Section 11.F of the Act, Respondents **Leonard Ferrara** and **National Labor Planning** are **PROHIBITED** from offering or selling securities in or from this State until the further Order of the Secretary of State.

NOTICE is hereby given that Respondents may request a hearing on this matter by transmitting such request in writing to the Director, Illinois Securities Department, 69 W. Washington Street, Suite 1220, Chicago, Illinois 60602. Such request must be made within thirty (30) calendar days of the date of entry of the Temporary Order of Prohibition. Upon receipt of a request for hearing, a hearing will be scheduled as soon as reasonably practicable. A request for hearing will not stop the effectiveness of this Temporary Order and will extend the effectiveness of this Temporary Order for sixty days from the date the hearing request is received by the Department.

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FAILURE BY ANY RESPONDENT TO REQUEST A HEARING WITHIN THIRTY (30) CALENDAR DAYS AFTER ENTRY OF THIS TEMPORARY ORDER OF PROHIBITION SHALL CONSTITUTE AN ADMISSION OF ANY FACTS ALLEGED HEREIN AND SHALL CONSTITUTE SUFFICIENT BASIS TO MAKE THIS TEMPORARY ORDER OF PROHIBITION FINAL.

Dated: This 31<sup>st</sup> day of May 2006

A handwritten signature in black ink that reads "Jesse White" followed by a diagonal slash and the initials "nw".

JESSE WHITE  
Secretary of State  
State of Illinois

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